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# Agenda

- Introduction
- · What are metaphors?
- · How do you find them?
- · Why do you want them?
- · What do you do with them?
- · What are some issues?
- Wrap-up

#### **Icebreaker**

- Each card has a 3-letter piece of a quotation
- Work together to arrange the cards to spell out the quotation
- (Two separate tables with two different quotes)

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# First Quote

MET APH OR: \_A\_ FIG URE \_OF\_SP EEC H\_W HIC H\_M AKE S\_A N\_I MPL IED \_CO MPA RIS ON\_BET WEE N\_T HIN GS\_ WHI CH\_ARE \_NO T\_L ITE RAL LY\_ ALI KE.

# Second Quote

THE \_SY STE M\_M ETA PHO R\_I S\_A STO RY\_ THA T\_E VER YON E—C UST OME RS, \_PR OGR AMM ERS ,\_A ND\_ MAN AGE RS— CAN \_TE LL\_ ABO UT\_ HOW \_TH E\_S YST EM\_ WOR KS.

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# What Is a Metaphor?

- Dictionary definition: "Metaphor: a figure of speech which makes an implied comparison between things which are not literally alike."
- XP definition: "The system metaphor is a story that everyone--customers, programmers, and managers--can tell about how the system works." -- Kent Beck, Extreme Programming Explained

#### What Is a System Metaphor?

- Example: Call center as an assembly line
- "System of Names"
- Metaphors help with abstraction and modeling
- Who? Customer and programmers
- · Every time? Yes, but...
- Solution or problem? Solution, but...

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# What Isn't a System Metaphor?

- System metaphor != user interface metaphor
- System metaphor != pattern
- System metaphor != full architecture

# Why Do You Want a Metaphor?

- Shared vision
- Generativity
- Vocabulary and Naming
- Architecture

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# How Do You Find a Metaphor?

- Naïve metaphor [Literal metaphor]
  - "I've been speaking prose all my life"
     Molière's Le Bourgeois Gentilhomme
- Magic metaphor
- Brainstorming; immersion and stewing
- Combine metaphors
- Evaluate metaphors

#### **Exercise: Brainstorm Metaphors**

- Read your problem statement aloud
- Brainstorm some metaphors
  - Don't critique, just capture
  - Quantity now, quality later
  - Pursue wild ideas have fun!
  - Let everybody participate
  - Build on each other's ideas

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# Brainstorming Exercise

- Have various topic areas for which to explore metaphors
- Put on cards, one or two per table

# Brainstorm: Advisory Service

Create an advisory service that helps people make decisions about a variety of topics (like which is the best movie to rent or which appliance to buy). It should be based on expert guidance, opinions, and facts.

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# Brainstorm: Calendar

Create an online calendar that allows a person to keep track of their appointments. It should also allow people to view others' calendars and help in scheduling meetings with others.

# Brainstorm: Marketplace

Create a system that allows people to buy and sell items and services to/from each other. The system should be usable by both buyers and sellers.

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# Brainstorm: Buying a House

Create a system to help in the purchase of a house. It can be focused on the real estate agent, a buyer, or a mortgage agent.

# Brainstorm: Library System

Allow the user to obtain research materials. This can be done by searching the catalog of available materials, by obtaining inter-library loans of materials which are available elsewhere, or by requesting acquisitions.

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# Brainstorm: Checkbook

Create a program to help people keep track of their finances. It should help them eliminate errors and should allow tracking of income and expenses.

# Brainstorm: Compiler/Translator

Create a program that translates from one language to another (could be between computer or human languages). Consider issues of real-time vs. batch translation.

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# Example: eBay®

- Store
- Auction
- Stock Market
- Bazaar
- · More?

#### **Debrief**

- · What happened?
- · How did you react to it?
- · How does this relate to real use?
- How will that affect what you do?

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# What Do You Do With a Metaphor?

- Shape the system
- · Develop architecture
  - "4 key objects"
  - Naming
  - Patterns and interactions
- Guide cost decisions
  - Tradeoff matrix

#### **Exercise: Score Card**

- Create a matrix
  - Columns are the candidate metaphors
  - Rows are attributes of your problem or solution
- Score row by row (1 to n = worst to best)
- Add up columns
- Reach team consensus on best metaphor
  - Use scores for guidance

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#### Example: eBay® - more like a bazaar?

	Auction	Store	Stock Mkt	Bazaar
1 buyer, many sellers				
Many buyers, 1 seller				
Many buyers, many sellers				
Requires inventory	1/	00	1 V	
Fixed price				
Name your price				
Real-time				
Aggregation		V		
etc.				

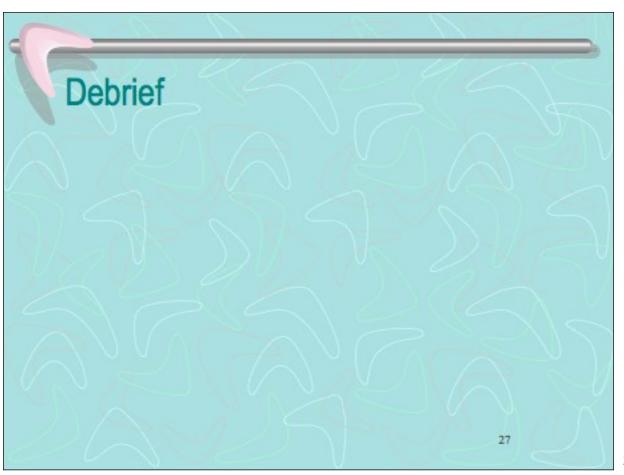
# Attributes: System Monitor

Create a system to monitor another system running in production. Describe which attributes are important to your system and score the following metaphors:

- EKG
- Graphic equalizer display (like on a stereo)
- Alarm

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# Attributes: Others?



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# Four Key Objects

- What are the "four key objects" implied by the metaphor?
- Does the way these objects interact guide you in the way your system interacts?
- "Iron-man" CRC

# **Exercise: Your Four Key Objects**

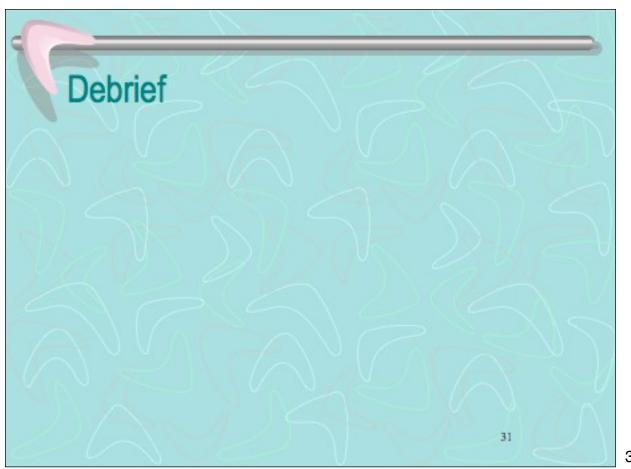
- For each metaphor...
- Propose four key objects
- What do they say about what's important?
- Do they have an interesting interaction?

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#### **Examples**

- · Store: Item, Inventory, Cart
- · Auction: Item, Bid, History, Buyer
- · Stock Market: Agent, Pit, Board, Stock
- Bazaar: Stalls, Entrance



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# Issue: Bad Metaphors

- Bad metaphors
  - Misleading
  - Flat-out wrong
- · But perfect is the enemy of good

#### **Exercise: Garden Path**

- Given system description and metaphor, and some potential system changes...
- Think of some ways this metaphor misleads you
  - about what's easy
  - about what's hard
- How could you fix it?

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# Garden Path: EBay® as an Auction

Where does this metaphor lead you astray?

# Garden Path: Word Processor as a Magic Typewriter

Where does this metaphor lead you astray?

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# Garden Path: Drawing Program as a Bitmap

Where does this metaphor lead you astray?

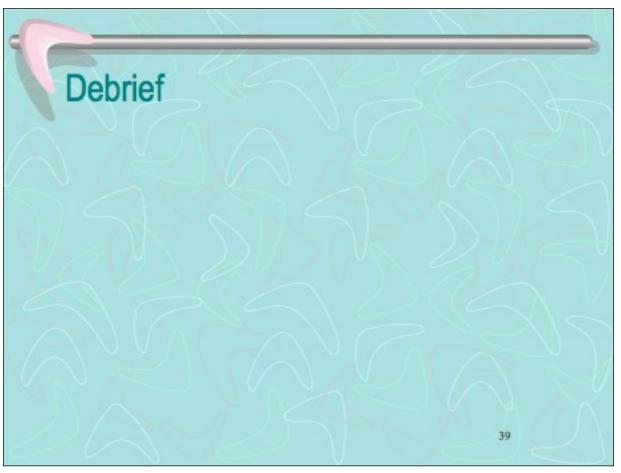
# Garden Path: Online Marketplace as a Shopping Cart

Where does this metaphor lead you astray?

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#### Some Answers from Others:

- Store: Shopping cart left unattended? Used books?
- Microsoft Word®: picture != character
- EBay®: Auction, bazaar, or other?



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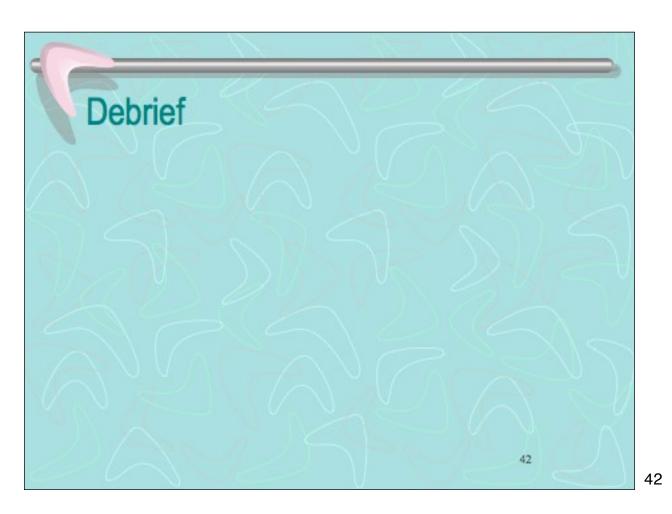
#### More Issues

- Limits of metaphors
  - Unfamiliar: e.g., if you don't know anything about double-entry bookkeeping, that metaphor won't help
  - Too weak: e.g., "paint" when you need "draw"
  - Too strong (lock-in) ("When you have a hammer..."): e.g., word processor trying to treat images like big characters
  - Magic
- Is XP without metaphors still XP?
- Evolving metaphors: based on new insights.

# Exercise: Popcorn

- When you catch the ball, propose a type of system and a metaphor for it. (Alternate colors)
- Toss the ball to someone who hasn't gone yet.
- If you draw a blank, pull one from the bag of tricks.
- · We'll categorize at end

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#### Summary

- The metaphor can guide system design, and intuitions about what's easy or hard to do.
- Identifying a metaphor is a creative process; it's not always easy, and the struggle is part of the value.
- Don't let a bad metaphor get in the way.
- A good metaphor is a treasure.

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#### For More Information

- http://c2.com/cgi/wiki?SystemMetaphor
- Designing Information Technology in the Postmodern Age, R. Coyne
- Extreme Programming Explained, K. Beck
- Extreme Programming Explored, W. Wake
- http://www.xp123.com